

Queen's Global Management Solutions

- Builds Potential to Build Potential



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QGMS



About us

Queen's Global Management Solutions – specialized in Soft skill training, Behavioural Assessment, Counseling, Consulting and CSR services is passionate about helping people in discovering and harnessing their skills and being navigators in their success. Our trainers have varied experience across Educational Institutions, Manufacturing, FMCG, Marketing, Financial Management and Service industries who provide continuous, committed and contended services to our clients. Founded in the year 2005 the organization has effectively met the needs to various clients on all related wings of management and focuses in providing the “One stop management solutions with a holistic approach.

At Queen's we believe that human beings have the proven ability of framing and shaping their minds according to their respective requirements. In this realm, we treasure and nurture this ability and work towards tapping that untapped potential to harness them which otherwise becomes useless. At Queen's we train people to believe that there is virtually “No problem one cannot solve, no obstacle one cannot overcome and no goal one cannot achieve” if one knows how to apply their potential. It is this attitude and mindset that differentiates us in the market place. We agree with Einstein who said – “Imagination is more important than knowledge” and at Queen's we believe that attitude and ability is the first step towards being great.

Our Vision

To differentiate ourselves by forging long-term relationships with our clients and enabling them the power to build their potential which in turn creates value for their organization.



Our Mission

We envision ourselves to be a value-added solution provider exhibiting a profound change in quality of those who attain our training programs while growing our service offerings domestically and internationally.



Our Team



Queen's is a global solution provider and our team is formed with skilled professionals in the areas of Soft skill training, Counseling, Human Resource, Finance, Marketing, Research, National and International networking.

With an effective blend of value driven consulting, mentoring and training solutions, we provide quality and cost-effective solutions to enable our clients achieve their business goals by optimizing the organization's Return on Investment (ROI) and solve their problems in one focused and specialized area – building potential.

Our Training:

We provide a bouquet of services including Softskill Development, Behavioural Assessment, Personal Counseling & Consultation, Mentoring & Coaching to Individuals, Students & Job Aspirants, Customized Motivational Trainings to Corporate Clients. We help individuals to motivate their mental, spiritual, social, physical, financial and career aspects of their lives. Our Key Note Motivational speakers provide informative and inspirational speeches to cluster of people on topics such as living a healthy lifestyle, positive living, organizing one's personal life, skill development, business, financial success and more..

Solutions Provided:

Queen's Global Management Solutions uses its imaginative and creative approach to help clients exploit opportunities and talent. We do this through our:

- Training Solutions
- Behavioural Assessment Solutions
- Counseling Solutions
- Consulting Solutions
- CSR Solutions



The delivery style is Interactive, Entertaining, Effective & Powerful

Area of Expertise:

- Life Skills: Decision-making, goal setting, problem-solving, coping with stress, coping with emotions, negotiating, friendship, interpersonal relationships, self-awareness, empathy (concern for others), critical thinking, creative thinking, resisting peer pressure, assertiveness & Time Management.
- Soft Skills: Emotional Intelligence, Personality Development, Communication Skills, Body Language, Positive Attitude, Professional Ethics & Etiquettes, Team Work, Self-Motivation, Stress Management, Interpersonal Skills, Leadership, Self-Confidence, Change Management.
- Selling Skills: Telephone Etiquettes, Prospecting, Follow-up, Networking, Negotiating Skills, Listening Skills, Client Handling, Closing the Deal.
- Train the Trainer Sessions
- Motivational Key Note Speeches in Seminars & Corporate Events



The outcome of our Training Programs is:

- Motivated Employees
- Increased Productivity
- Performance Enhancement
- Achievement of Organizational Goals
- Increased Sales



Some of our training modules are as under

- Personal Effectiveness Program PEP – our signature module
- Personality Development and Grooming
- Building Positive Work Culture in Organization
- Importance of Team Work
- Developing Your Subordinates
- Effective Communication skills - Art of Conversation
- Emotional Intelligence and its importance in our workplace
- Public Relations & Team Bonding
- People Management Skills
- Building High Performance Teams
- Leadership
- Cross Cultural Training
- MDP, EDP, FDP
- Delegation
- Stress Management
- Effective Time Management
- Environment Awareness & Protection
- Personal Hygiene and its impact on Absenteeism
- Sales Training for better conversions
- Tele-Calls & Direct Selling Techniques

Specify Others on your requirement - Customizable

The above-mentioned training shall be conducted to all the following categories:

- New joiners
- Supervisors
- Faculties of Schools & Colleges
- Promotees
- Public Sector Units
- Women employees
- Sales and Marketing personnel
- HRD Executives
- Senior Management Executives
- Dealers, Distributors, Franchisees
- Trade Unions
- Internal Trainers - TTT
- Receptionists and Personal Secretaries
- Security personnel
- Drivers / House Keeping personnel
- Employee and Spouse
- Employees' children
- Employees who would be retiring
- Workers and Operators

Assessment - Behavioural Analysis & Competency Mapping

- All of us are well aware that everyone of us have got great talents. However most of these talents are neither fully recognized nor effectively utilised in the right context preventing people from performing their best at their education as well as their work place. Hence due to lack of awareness of one's strengths & weaknesses, we often land-up in wrong choices of the right job. In this regard QGMS presents the best Competency Mapping and Behavioural analysis report that helps to avoid wrong selection of jobs and departments.
- This is done through our online competency assessment based on NLP - Neuro-Linguistic programming which is a patented and trademarked tool that helps the recruiter before, after and during recruitments and hence the competency required in a job can be mapped based on the JD against the skill set of a person for the best job match so that the department can assign the right fit person for the right job with confidence.
- The TNA (Training Need Analysis) report will help to increase training effectiveness.



Please note that the competencies can be customized as per the Job Description

We offer assessment services for:

- Competency Mapping and Career Direction - for Engineering, MBA & Degree students
- Behavioural Analysis – everyone
- Co-Scholastic skill - for school children
- Career Analysis – for school children
- Psychometric assessment – for teaching & non-teaching staff in schools
- Job Profile competency analysis - for corporate staff
- TNA (Training Need Analysis) for corporate staff
- Job profile layering – for corporate staff
- Sales competency analysis
- Leadership report
- Special caution report – for corporate staff
- Assessment for cab drivers, heavy vehicle drivers, retail industry, Bus Conductors, Nurses
- Assessment for Police Force, Pilots
- Rank list preparation
- Training list preparation
- Compare competencies & Competency search
- Training services & Career counseling
- Competency based manpower outsourcing
- KYT (Know Your Teachers) – An assessment program for teachers' recruitment and development



Our Clients and Event Partners include:

QGMS has partnered with different organizations during various events- some of our major sponsors per say include Hutti Gold Mines Limited (HGML), Mysore Minerals Limited (MML), Karnataka Soaps and detergent Limited (KSDL), Cauvery Neeravari Nigama Niyamitha (CNN Ltd), ICICI, HDFC, Bhima Jewellers, Karnataka Udyog Mithra (KUM), Association of Indian Management Schools, Hyundai Pvt. Ltd. Bharat Electricals Limited, Transport Department, Hindustan Machine Tools (HMT), Central Silk Board, Bangalore Management Association (BMA), FKCCI (Federation of Karnataka chamber of commerce and industries), KSGEA (Karnataka State Government Employees Association), Bangalore Water Supply & Sewerage Board (BWSSB), Kannada and Culture Department. Information Department (Vartha Soudha), Karnataka Power Transmission Corporation Limited (KPTCL), Mysore Sales International Limited (MSIL), Marketing, Consulting & Advertising (MC&A), Kempegowda Institute of Medical Sciences (KIMS), Karnataka Cooperative Milk Federation (KMF), ICICI, Tech Mahindra, Oracle, Himalaya, Secretariat, B-Schools and more...

Dr. Madhurani Gowda

M.Com, M.B.A, D.S.T, D.C, Ph.D

Managing Partner & Transformational Trainer



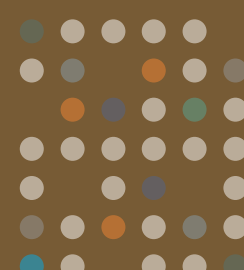
Profile



A Dynamic, Versatile, Patriotic Icon and a Passionate Transformational Trainer who carries a varied experience of over two decades in the field of Training, Teaching, Counseling, Academics, Human Resource and Administration. With an excellent leadership, networking and management skills she has trained 1,70,000 delegates in soft skill including executives (PSU's and Corporates) graduates and post graduates. She has also addressed thousands of individuals in counseling and awareness programs.

She has undergone various Management Skills Proficiency classes and has been honored the "Trainer" award from the Indian Junior Chamber. She has conducted and developed contents for various training programs including EDP, MDP, LDP & FDP.

She writes by lines for journals and publications and is a panelist for issues related to psychology, counseling, higher education, soft skill development & current affairs on various T V channels including BTV, Public TV, Suvarna News, News 9, Doordarshan & Aakashvani. For all her works, she has been honored with NINE National & State awards.



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